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# IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	91224533
Party	Defendant Dazzle Up, LLC
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Submission	Motion to Amend/Amended Answer or Counterclaim
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Date	10/10/2016
Attachments	Motion for Leave to Amend Counterclaim 10 10 2016 w Exs.pdf(504739 bytes )

# IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

	)	
SIMPLY SOUTHERN FINE ARTS	)	
AND HOME DÉCOR, LLC,	)	Opposition No. 91224533
Opposer/Registrant,	)	Application Serial No. 86/450,713
	)	
v.	)	Counterclaim Cancellation Petition
	)	Registration No. 3,335,887
DAZZLE UP, LLC,	)	
Applicant/Counterclaim	)	
Petitioner.	)	
	)	

#### APPLICANT'S MOTION FOR LEAVE TO AMEND COUNTERCLAIM, AND BRIEF

Dazzle Up, LLC ("Applicant"), by and through undersigned counsel, and pursuant to Fed. R. Civ. P. 15(a), 37 C.F.R. § 2.127(a), and TBMP §§ 502 & 507, hereby moves for leave to amend its Counterclaim.

A signed copy of Applicant's proposed amended Counterclaim (with its internal exhibits) is filed contemporaneously with this motion as Exhibit 1. Further accompanying this motion as Exhibit 2 is a "red-lined" comparison copy showing the differences between this pleading (without its internal exhibits) and the previously filed Counterclaim.

In support of this motion and as its brief embodied in this motion, Applicant submits the following.

Opposer filed on May 11, 2016 a First Amended Notice of Opposition. That same day, Applicant filed its Answer to First Amended Notice of Opposition and Counterclaim. On May 19, 2016, the Board issued an order accepting those filings as the operative pleadings in this case. Applicant has not amended its Counterclaim since then.

In the Counterclaim, Applicant seeks the cancellation of a registration, No. 3,335,887, which Opposer recently acquired in 2015 from a prior owner, Lawrence Taylor of Melbourne, Florida. The ground for cancellation asserted was that the prior owner, Mr. Taylor, had previously abandoned his rights in the registration. Indeed, during the course of offering to buy the registration, the attorney for Opposer (who is not its counsel in this case but who was also the husband and brother of the owners of Opposer) wrote that their research showed that the name appeared to be abandoned.

During discovery in this Opposition, Mr. Taylor and his wife were deposed on August 23, 2016 in Melbourne, Florida. They had until October 3, 2016 to correct their testimony, and they have not provided any corrections.

The Taylors testified to facts revealing that the services identified in the registration had never actually been rendered and thus the mark was never used in commerce with the identified services. Among other things, their testimony revealed that Mr. Taylor understood the services in the identification would mean only online ordering services through their website, but they never provided that online ordering service. Their website never permitted the online ordering of products. Further, they never had a retail store or provided retail ordering services. Additionally and materially, the specimen for the Statement of Use filed with the Patent and Trademark Office had never actually been used in commerce, the services were not being rendered when the Section 8 Declaration of Use was filed, and the mark had not been in continuous use with the services for five years after the date of registration and before the filing of the Declaration of Incontestability as the services were never rendered, much less for five years.

Their testimony demonstrates, among other things, that the services were never rendered in commerce, that the name in question was never used as a mark for rendering the identified

services, and that the filed specimen of use was just a draft and never actually used.<sup>1</sup> At most for the Taylors, the name in question might have been a mark for particular goods but certainly not a mark for the services identified in the registration. Further the testimony demonstrated that the sales of the products were so "minimal" that they were mere token sales insufficient to establish bona fide use in commerce. Their testimony further demonstrated that they knew these facts to be true and yet made multiple false, material representations in multiple filings at the Patent and Trademark Office, claiming falsely that they were using the mark with the identified services, with the intent and effect of deceiving the Patent and Trademark Office into both issuing the registration and then accepting the Section 8 & 15 Combined Declaration. This newly learned testimony demonstrates that fraud was committed both when the Statement of Use was filed on June 21, 2007 and the registration was issued, and then again when the Combined Declaration of Use and Incontestability under Sections 8 & 15 was filed on December 4, 2012.

The proposed amendment adds the ground of fraud to the cancellation counterclaim and conforms the claim to the evidence already obtained. The fraud is pled with specificity in the proposed amendment.

The Board "liberally grant[s] leave to amend at any stage of a proceeding when justice so requires, unless entry of the proposed amendment would be prejudicial to the rights of the adverse party or would violate settled law." *Prosper Bus. Dev. Corp. v. International Business Machines, et al.*, 2014 TTAB LEXIS 354, \*12-17, 113 USPQ2d 1148 (TTAB 2014). In deciding whether to grant leave to amend, a tribunal may consider undue delay, prejudice to the opposing party, bad faith or dilatory motive, futility of the amendment, and whether the party has previously amended

<sup>&</sup>lt;sup>1</sup> In addition, their testimony was that Mr. Taylor was not substantively or operationally involved with the business, that he was only, at best, a "silent partner," and that Mrs. Taylor made the filings in his name.

its pleadings. *See Foman v. Davis*, 371 U.S. 178, 182 (1962). In the non-precedential decision of *SaddleSprings, Inc. v. Mad Croc Brands, Inc.*, No. 92055493 (TTAB Mar. 31, 2014), the Board permitted amendment of a cancellation petition based upon abandonment through nonuse to add the ground of fraud when it was learned in discovery, including a discovery deposition, that the registrant had never sold the relevant product under the mark in question and that fraud had allegedly occurred in the application process.

Here, the requested amendment is timely. Facts supporting the fraud ground were only recently learned at the late August depositions, Mrs. Taylor said she wanted to review and possibly make changes to her deposition, and the time period for the Taylors to make changes to their testimony only just elapsed on October 3, 2016. These facts concerning the Taylors' false statements were not previously known to Applicant. Further, the discovery period had not expired. In this respect, this motion is even more timely than the motion made (and granted) after discovery had closed in the *SaddleSprings* case. And, the proposed amendment here is in the nature of conforming to the evidence the grounds for the claim of cancellation.

There is no prejudice to Opposer from the proposed amendment. Opposer participated, via counsel, in the depositions, and asked questions during the depositions. Opposer is also in privity with the prior owner of the registration, having been the direct assignee of the Registration. There is also no prejudice as the amendment is in the nature of conforming the claim to the evidence. Further, the discovery period is not currently set to close until November 15, 2016 – over a month from now.

The amendment would not be futile. As set forth in the proposed amendment, the deposition testimony establishes the non-use, knowledge, falsity of the statements, and intention to deceive in order to obtain the trademark registration. Further, the decision in *SaddleSprings*,

Inc. v. Mad Croc Brands, Inc., No. 92055493 (TTAB Mar. 31, 2014), illustrates that if fraud may

possibly be established, whether or not the trial testimony might later confirm or refute what is

stated in the claim, then the proposed amendment is not futile and should be allowed on a motion

to amend.

The proposed amendment is not asserted for purposes of delay or in bad faith. The

information allowing for this ground of fraud was only recently learned. Applicant has been

diligent in pursuing this case, having timely served initial disclosures and sent discovery requests

early in the discovery period, and then taken the depositions of the Taylors within the discovery

period. The discovery period is not set to close until November 15, 2016.

Opposer was contacted about this motion by phone on October 3, 2016 and again by email

on October 5, 2016. Although Opposer's counsel has acknowledged the request, Opposer has not

yet provided its position.

Applicant's motion should therefore be granted.

WHEREFORE, Applicant requests that its motion be granted and that its Amended

Counterclaim be filed and treated as the currently operative counterclaim from Applicant.

Respectfully submitted this the 10<sup>th</sup> day of October, 2016.

/David W. Sar/\_

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5

#### **CERTIFICATE OF SERVICE**

I hereby certify that a true and complete copy of the foregoing Applicant's Motion for Leave to Amend Counterclaim, and Brief, with exhibits, has been served on Opposer (via its counsel) by mailing said copy on October 10, 2016 via e-mail and First Class Mail, postage prepaid, and addressed as follows:

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### EXHIBIT 1

**Applicant's Amended Counterclaim/Petition for Cancellation** 

# IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

SIMPLY SOUTHERN FINE ARTS	)	
AND HOME DÉCOR, LLC,	)	Opposition No. 91224533
Opposer/Registrant,	)	Application Serial No. 86/450,713
	)	
v.	)	Counterclaim Cancellation Petition
	)	Registration No. 3,335,887
DAZZLE UP, LLC,	)	
Applicant/Counterclaim	)	
Petitioner.	)	
	)	

#### APPLICANT'S AMENDED COUNTERCLAIM/PETITION FOR CANCELLATION

Dazzle Up, LLC ("Applicant"), by and through undersigned counsel, and pursuant to 37 C.F.R. § 2.107 and TBMP §§ 313 & 315, hereby provides its amended counterclaim/petition for cancellation as follows.

Dazzle Up, LLC, a limited liability company organized and existing under the laws of the State of North Carolina, with a principal place of business located at 4300 Waterleaf Ct., Greensboro, North Carolina 27410 (hereinafter "Applicant", "Petitioner" or "Dazzle Up"), believes it has been or will be damaged by the existence of Registration No. 3,335,887 for SIMPLY SOUTHERN (the "Registration"), is also the applicant for application Serial No. 86/450,713 which has been opposed on the basis, in part, of the Registration, and hereby asserts a counterclaim petitioning for the cancellation of the Registration, by and through counsel, pursuant to 15 U.S.C. § 1064(3) and TBMP § 313.

The grounds for this cancellation counterclaim are as follows:

- 1. Dazzle Up is a limited liability company organized and existing under the laws of the State of North Carolina, with a principal place of business located at 4300 Waterleaf Ct., Greensboro, North Carolina 27410.
- 2. Dazzle Up is the applicant for application Serial No. 86/450,713 which has been opposed by Simply Southern Fine Arts and Home Décor, LLC which has now filed an amendment reciting that its name is Simply Southern Fine Art and Home Décor, LLC ("Opposer") on the basis, in part, of the Registration.
- 3. Opposer has alleged in its First Amended Notice of Opposition that it is a limited liability company formed under the laws of the State of Louisiana. Upon information and belief, Opposer mis-identified itself.
- 4. Opposer claims ownership of the Registration in its First Amended Notice of Opposition. Opposer cites the Registration as a basis, in part, for its opposition to Dazzle Up's application Serial No. 86/450,713.
- 5. Upon information and belief, Simply Southern Fine Art and Home Décor, LLC ("SSFAHD") is a limited liability company organized and existing under the laws of the State of Louisiana.
- 6. SSFAHD is the last listed owner of record for the Registration shown on the online TSDR records of the United States Patent and Trademark Office.
- 7. As shown on the on-line records of the United States Patent and Trademark Office, SSFAHD was purportedly assigned the Registration on May 19, 2015.
- 8. Opposer requested an extension of time to file its Notice of Opposition on May 26, 2015.

- 9. The Registration No. 3,335,887 is for the mark SIMPLY SOUTHERN for "Retail and computerized online ordering services featuring home furnishings, wall accessories, candles, tableware, housewares, glasswares, floral wreaths, wall shelves, benches, chairs, upholstered furnishings, clocks, wall artwork, primitive notecards, stationery, primitive dolls, wood figurines, pottery, baskets, pillows, rugs, dried florals," in international class 035.
- 10. As reflected by the on-line records of the United States Patent and Trademark Office, the most recent prior owner of the Registration was Lawrence Taylor ("Taylor"), an individual who provided an address in Melbourne, Florida.

#### Abandonment

- 11. Upon information and belief, Taylor, or another prior owner of the Registration, ceased using with no intention to resume use of, and otherwise abandoned, the use of SIMPLY SOUTHERN for all, or some, of "Retail and computerized online ordering services featuring home furnishings, wall accessories, candles, tableware, housewares, glasswares, floral wreaths, wall shelves, benches, chairs, upholstered furnishings, clocks, wall artwork, primitive notecards, stationery, primitive dolls, wood figurines, pottery, baskets, pillows, rugs, dried florals."
- 12. Upon information and belief, Taylor, or another prior owner of the Registration, failed to use SIMPLY SOUTHERN for all, or some, of "Retail and computerized online ordering services featuring home furnishings, wall accessories, candles, tableware, housewares, glasswares, floral wreaths, wall shelves, benches, chairs, upholstered furnishings, clocks, wall artwork, primitive notecards, stationery, primitive dolls, wood figurines, pottery, baskets, pillows, rugs, dried florals," for at least three consecutive years.
- 13. The Registration was abandoned, in part or in whole, within the meaning of 15 U.S.C. § 1064(3) & 1127.

- 14. The Registration should therefore be cancelled, in part or in whole, due to abandonment.
- 15. Dazzle Up has been damaged and will continue to be damaged if the Registration is permitted to remain on the Principal Register, including because the Registration has been cited by Opposer as a basis for its opposition to Dazzle Up's application Serial No. 86/450,713.

#### Fraud

- 16. Dazzle Up incorporates by reference and re-alleges herein paragraphs 1 through 15.
- 17. The application which became the Registration was filed on February 23, 2004 by Catherine Kolczynski, for a company representing itself in its application as Simply Southern, LLC, organized under the laws of the United States.
- 18. Mrs. Kolczynski's deposition testimony confirmed that the applicant company was actually a Florida company and that the company was cancelled and not renewed sometime between 2005 and 2007. (C. Taylor Dep. pp. 11:1-15:20.) A copy of excerpts of the sworn deposition of Catherine Taylor f/k/a Catherine Kolczynski is attached as Exhibit A and referred to herein as "C. Taylor Dep."
- 19. According to the assignment recorded at Reel/Frame 3219/0867 of the United States Patent and Trademark Office, the trademark application was assigned to Lawrence Taylor, an individual, on December 31, 2005.
- 20. Mr. Taylor testified that he never provided any services under the SIMPLY SOUTHERN mark. (L. Taylor Dep. p. 10:6-10 ["Q: ... were you the one that provided the services under the Simply Southern mark? A: No, sir, I was not."].) Nor was he aware of any sales made in connection with the Simply Southern business. (L. Taylor Dep. p. 16:22-25 [Q: Mr. Taylor, were sales made in connection with the Simply Southern business? A: Like I say again, I'm not

aware. This operation is handled by Catherine, completely."].) A copy of excerpts of the sworn deposition of Lawrence Taylor is attached as Exhibit B and referred to herein as "L. Taylor Depo."

- 21. Mr. and Mrs. Taylor testified that Mr. Taylor let Catherine Kolczynski, who later became his wife Catherine Taylor, run the Simply Southern business, completely handle the trademark application and even sign his name for him on trademark filings. (L. Taylor Dep. pp. 11:16-12:9, 16:22-25, 19:20-20:2, 20:16-21:3 & 23:4-21; C. Taylor Dep. pp. 46:17-47:5.) For substantial periods of time, Mr. Taylor was not in the country. Although not in the military at the time, he was, in his own words, an "aerospace tech engineer" from 2004 to 2010, often in Afghanistan. (L. Taylor Dep. p. 24:17-24.)
- 22. Mrs. Catherine Taylor testified that she actually operated the enterprise they called Simply Southern in the 2000s and that it was in Mr. Taylor's name because, as such, it could be characterized as a veteran-owned, minority-owned business. (C. Taylor Dep. pp. 8:3-12 & 23-25.) He was a "silent partner" for the business, in both of their words, both before they were married and then afterwards. (C. Taylor Dep. pp. 8:13-9:3; L. Taylor Dep. p. 9:17-20).
- 23. On June 21, 2007, a Statement of Use with Mr. Taylor's e-signature was filed asserting that he, or his related company or licensee, was using the mark SIMPLY SOUTHERN in commerce on or in connection with all services listed in the application or Notice of Allowance, namely with "retail and computerized online ordering services featuring home furnishings, wall accessories, candles, tableware, housewares, glasswares, floral wreaths, wall shelves, benches, chairs, upholstered furnishings, clocks, wall artwork, primitive notecards, stationery, primitive dolls, wood figurines, pottery, baskets, pillows, rugs, dried florals."
- 24. The Statement of Use included a "brochure" as a specimen and asserted that the specimen showed the mark as used in commerce and that the brochure was actually used.

- 25. The Statement of Use was filed under penalty of perjury.
- 26. The Statement of Use was false and fraudulent, as demonstrated by the Taylors' deposition testimony.
  - 27. Its falsity had several aspects, including the following.
- 28. First, the brochure filed as a specimen was not actually in use, contrary to the sworn representation. Mrs. Taylor testified: "A: I would have done the printing, but I had not distributed the brochures. .... Q: So I'm clear, did you ever distribute the brochures? A: I didn't." (C. Taylor Depo. p. 45:12-19.) Mrs. Taylor testified that while she had plans to lay out the brochures on tables at some retail space she might get or craft fair space, she never did. (*Id.*)
- 29. The representations in the Statement of use that the specimen was actually used and that it showed the mark used in commerce were false and fraudulent.
- 30. Second, the mark was not otherwise in use with the identified services as the identified services were not being rendered by any of the Taylors, any related company, their enterprise or any licensee.
- 31. The services were identified in the application as "retail and computerized online ordering services featuring [a variety of products]."
- 32. Mrs. Taylor's testimony was that they never rendered the ordering services, whether of the retail variety or the computerized online variety.
- 33. Mrs. Taylor testified that her enterprise <u>never</u> had a website through which orders could be made online. She testified:
  - Q: Did you ever operate a computerized on-line ordering service?

A: I had worked on getting the website up and running for the computerized service, and I was having just issues with back-end problems. So, I didn't – I wasn't able to sell things on-line.

Q: Were you ever able to sell things on-line?

A: No. I was gearing up to try and get the website back up and running. . . . I did have the website up but you couldn't order from it.

. . .

A: ... I think the website was on the Internet, but you couldn't order from it because the back end wasn't working. So, operational, no. It was physically out in the Internet, but it wasn't operational.

(C. Taylor Depo. pp. 16:17-17:6 & 29:9-15)

- 34. Although her enterprise had a static website advertising products, orders <u>never</u> could be placed and <u>never</u> could be taken through the website. Therefore, no online ordering service could be rendered, and no online service was ever sold.
- 35. Mrs. Taylor even testified in response to questioning by Opposer's counsel that her website failed to list a phone number for consumers to call to place orders. She testified: "Q: And if someone would have gone to your website, even though it was not perhaps a fully functional ecommerce site, would such a prospective customer [have] been able to call you and say, I like this item I would like to buy it from you? A: I'm not sure I listed the phone number." (C. Taylor Depo. p. 55:20-25).
- 36. Further, Mrs. Taylor testified that no one ever called or contacted them to place an order due to the website. She testified: "Q: [Mrs.] Taylor, Mr. Delaune asked you about your website during the time period 2004 to 2010 and whether there was contact information, whether

or not someone could have called and placed an order. Let me ask you: Did anybody ever call or otherwise contact you because of the website and place an order? A: No." (C. Taylor Dep. p. 57:11-18.)

- 37. Mrs. Taylor additionally testified that their enterprise never operated a retail store, nor a retail store under the name SIMPLY SOUTHERN.
- 38. In response to the question "Did you ever operate a retail store," she answered "I did not operate a retail store . . . . " (C. Taylor Depo. p. 16:11-16.)
- 39. Mrs. Taylor testified that she signed a lease for a space one time in Charlotte, North Carolina, but she "was never able to go in and put products into what kiosk because we were moving." (C. Taylor Depo. p. 16:11-16.)
- 40. The enterprise therefore <u>never</u> provided the identified services of providing "retail and computerized online ordering services ..."
- 41. The phrase "retail and computerized online ordering services ..." refers to the provision of online ordering services, both retail and computerized, much like that provided by Amazon or eBay.
  - 42. Mr. Taylor, the Taylors and their enterprise never rendered such a service.
- 43. Mrs. Taylor testified that they neither licensed nor authorized anyone else to use SIMPLY SOUTHERN. (C. Taylor Dep. p. 37:20-25.)
- 44. Mrs. Taylor was also asked by counsel for Opposer whether the brochure filed as the specimen accurately reflected the services purportedly offered by the Taylors, and Mrs. Taylor answered that she was just selling some of the items, and that she "wasn't really providing a service." She instead sold "barn stars" and "wreaths." (C. Taylor Dep. pp. 53:21-54:6.)

- 45. In contrast to the identified services that were never rendered, Mrs. Taylor testified that she sold a few products on eBay under either the SIMPLY SOUTHERN or SIMPLY SOUTHERN HOME names. She explained that she would, on occasion, purchase products and then post them for re-sale on eBay. (C. Taylor Dep. p. 20:13-14 ["I would order certain products that I liked, and then I would go to sell them on eBay."].) However, selling on eBay is not the provision of "retail and computerized online ordering services."
- 46. A seller utilizing eBay's online marketplace to sell products she has already obtained is not herself rendering an online ordering service, rather the seller is utilizing eBay's online service.
- 47. The use of a putative mark for products sold through eBay in the way described by Mrs. Taylor is only, at most for the seller, the use of a mark for the goods being sold. It is not the use of the mark to identify any service. Indeed, in that instance, eBay not the product seller is the only entity actually providing the retail, online service that operates the website, displays the products for sale at the request of a seller, allows a buyer to signal a desire to purchase, and then processes the order including funds transfer.
- 48. Further, the Taylors' sales via eBay were, in Mrs. Taylor's words, "minimal" and "only a few hundred dollars a year" "from 2004 maybe up to 2010," with no eBay sales after the 2010/2011 time frame except for personal items, such as "clothing" and "kid's shoes." (C. Taylor Dep. pp. 18:25-19:18 & pp. 22:2-23:2.) This level of sales is token, sporadic and not substantially continuous, and not sufficient to establish use in commerce for a Statement of Use or Allegation of Use.

- 49. The SIMPLY SOUTHERN name was not used as a mark for the services identified in the application by Mr. Taylor or his related company or licensee, and thus the representations to the contrary in the Statement of Use was false.
- 50. Third, the identification of services subject to the Statement of Use included a listing of "featured" products that were never sold nor featured. The averment in the Statement of Use that the services featured such products was false and fraudulent.
- 51. The identification of services specifically stated that the services featured "home furnishings, wall accessories, candles, tableware, housewares, glasswares, floral wreaths, wall shelves, benches, chairs, upholstered furnishings, clocks, wall artwork, primitive notecards, stationery, primitive dolls, wood figurines, pottery, baskets, pillows, rugs, dried florals."
- 52. Mrs. Taylor, however, testified that the only items sold, even under her "minimal" sales on eBay, were "primitive items" consisting of barn stars, country-style curtains and wreaths.
- 53. The 2007 Statement of Use was false and fraudulent in its statement that the services featured "candles, tableware, housewares, glasswares, wall shelves, benches, chairs, upholstered furnishings, clocks, notecards, stationery, dolls, figurines, pottery, baskets, pillows, rugs [and] dried florals." Not only were no such services being provided, but such items were also not being provided or "featured" in the services. That representation otherwise was false.
- 54. Mrs. Taylor testified that much later, in between 2011 and 2013, she sold one clock, one bench, notepads and two wreaths at a neighborhood yard sale. These sales, of course, had not occurred when the 2007 Statement of Use was filed, also were not online, were not the provision of an ordering service, were not through a retail establishment, were not the rendering of a retail service, were "sporadic," and were mere token sales, in sufficient to show use of a service mark in commerce.

- 55. The Statement of Use was therefore false and fraudulent.
- 56. The Statement of Use included the specific false representations identified above.
- 57. The false representations were material to the registrability of the mark. Without the representations, the United States Patent and Trademark Office could not have validly granted the registration.
- 58. Mr. Taylor and/or his wife, who e-signed his name for him, knew of the falsity of the representations.
- 59. Mr. Taylor and/or his wife, who e-signed his name for him, made the false representations with the intention to deceive the United States Patent and Trademark Office and obtain a registration when one should not have been issued for the identified services.
- 60. On December 4, 2012, Mrs. Taylor filed a Combined Declaration of Use and Incontestability with Mr. Taylor's e-signature asserting that the mark SIMPLY SOUTHERN was is use in commerce on or in connection with all services listed in the registration, namely with "retail and computerized online ordering services featuring home furnishings, wall accessories, candles, tableware, housewares, glasswares, floral wreaths, wall shelves, benches, chairs, upholstered furnishings, clocks, wall artwork, primitive notecards, stationery, primitive dolls, wood figurines, pottery, baskets, pillows, rugs, dried florals." The filing further asserted that the mark had been continuously used in commerce for five (5) consecutive years after the date of registration and was still in use in commerce on or in connection with all services. The filing was made under penalty of perjury.
  - 61. This filing was false and fraudulent in a number of respects.

- 62. First, as described above, the mark was never in use with the identified services as the identified services were never rendered by any of the Taylors, any related company, their enterprise or any licensee.
- 63. Not only was it the case that the Taylors never rendered the identified services, but by 2012, even the eBay sales were not occurring. As Mrs. Taylor testified, they had no eBay sales after the 2010/2011 time frame except for personal items, such as "clothing" and "kid's shoes." (C. Taylor Dep. p. 18:25-19:18 & p. 22:2-23:2.) Such personal items are not within the identification of services in the Registration.
- 64. With respect to the sales between 2011 and 2013 of one clock, one bench, notepads and two wreaths at a neighborhood yard sale, those sales were not the provision of the services identified in the Registration. They were not the rendering of an ordering service, were not through a retail establishment, were not the rendering of a retail service, and were merely "sporadic" and token sales, insufficient to show use of a service mark in commerce, much less substantially continuous use in commerce.
- 65. Second, as with the Statement of Use, the identification of services subject to the Combined Declaration of Use and Incontestability included a listing of "featured" products that were never sold nor featured. The averment in the Combined Declaration of Use and Incontestability that the services featured such products was false and fraudulent.
- 66. The 2012 Combined Declaration of Use and Incontestability was false and fraudulent in its statement that the services featured "candles, tableware, housewares, glasswares, wall shelves, chairs, upholstered furnishings, stationery, primitive dolls, wood figurines, pottery, pillows, rugs, [and] dried florals." Not only were no such services being provided, but such items were also neither provided nor featured in the services. The representation otherwise was false.

- 67. Third, the 2012 Combined Declaration of Use and Incontestability was false and fraudulent in that it asserted that the mark had been continuously used in commerce for five (5) consecutive years after the date of registration on or in connection with all services, when in fact that assertion was false.
- 68. The Combined Declaration of Use and Incontestability included the specific false representations identified above.
- 69. The false representations in the Combined Declaration of Use and Incontestability were material to the continued registration of the mark. Without the representations, the United States Patent and Trademark Office would have cancelled the Registration and could not have accepted the Declaration of Incontestability.
- 70. Mr. Taylor and/or his wife, who e-signed his name for him, knew of the falsity of the representations.
- 71. Mr. Taylor and/or his wife, who e-signed his name for him, made the false representations with the intention to deceive the United States Patent and Trademark Office, avoid cancellation of the registration, and gain acceptance of the Declaration of Incontestability, when the Registration should have been cancelled.
- 72. The Registration should therefore be cancelled, in part or in whole, due to abandonment and any one or more of the instances of fraud.
- 73. Dazzle Up has been damaged and will continue to be damaged if the Registration is permitted to remain on the Principal Register, including because the Registration has been cited by Opposer as a basis for its opposition to Dazzle Up's application Serial No. 86/450,713.

WHEREFORE, Petitioner respectfully requests that this counterclaim/petition be sustained and that Registration No. 3,335,887 be cancelled.

### Respectfully submitted this the $10^{\text{th}}$ day of October, 2016.

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#### **CERTIFICATE OF SERVICE**

I hereby certify that a true and complete copy of the foregoing Applicant's Amended Counterclaim/Petition for Cancellation has been served on Opposer (via its counsel) by mailing said copy on October 10, 2016 via e-mail and First Class Mail, postage prepaid, and addressed as follows:

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/David W. Sar/\_\_\_

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```
1
       IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
        BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD
 2
            Opposition No. 91224533
            Application Serial No. 86/450,713
 3
 4
            Counterclaim Cancellation Petition
            Registration No. 3,335,887
 5
 6
     SIMPLY SOUTHERN FINE ARTS
     AND HOME DECOR, LLC,
 7
 8
              Opposer/Registrant,
 9
     v.
10
     DAZZLE UP, LLC,
11
              Applicant/Counterclaim
              Petitioner.
12
13
              DEPOSITION OF CATHERINE TAYLOR
14
              Taken on Behalf of the Applicant/
              Counterclaim Petitioner
15
16
              August 23, 2016
17
              9:35 a.m. - 11:05 a.m.
18
              GrayRobinson,
              1795 W. NASA Blvd
19
              Melbourne, FL 32901
20
21
     Reported By:
     Alexa C. Brickweg, FPR
22
     Notary Public, State of Florida
     U.S. Legal Support
23
     20 North Orange Avenue
     Suite 1209
24
     Orlando, Florida 32801
    Melbourne Office Job # 1456600
25
```

1	APPEARANCES
2	
3	FOR THE OPPOSER/REGISTRANT
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9	
10	FOR THE APPLICANT/COUNTERCLAIM PETITIONER
11	DAVID W. SAR, ESQUIRE Brooks, Pierce, McLendon Humphrey & Leonard, LLP
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17	
18	
19	
20	
21	
22	
23	
24	
25	

1	INDEX OF PROCEEDINGS
2	DEPOSITION OF CATHERINE TAYLOR
3	PAGE NO.
4	Direct Examination by Mr. Sar5
5	Cross Examination by Mr. DeLaune50
6	Redirect Examination by Mr. Sar57
7	Certificate of Oath60
8	Certificate of Reporter61
9	Witness Notification Letter62
10	Errata Sheet63
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

1		INDEX OF EXHIBITS
2		PAGE NO.
3	5	Letter from Daigle Fisse & Kessenich In Re: Simply Southern Trademark11
4		
5	6	Trademark Service Mark Application Principal Register
6		
7	7	Response to Office Action39
8	8	Amendment to Allege Use Filing41
9	9	Notice of Abandonment42
10	10	Trademark/Service Mark Statement of Use43
11	11	Combined Declaration of Use and Incontestability under Sections 881546
12		inconcestability under sections oofs40
13	(Repo	orter's Note: Exhibits 1 through 4 were marked
14	for i	dentification in the deposition of Lawrence
15	Taylo	or taken on August 23, 2016.)
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

1	WHEREUPON,
2	CATHERINE TAYLOR,
3	acknowledged having been duly sworn to tell the
4	truth and testified upon her oath as follows:
5	THE WITNESS: Yes.
6	DIRECT EXAMINATION
7	BY MR. SAR:
8	Q Would you please state your name for the
9	record?
10	A Catherine Ann Taylor.
11	Q And have you ever gone by any prior names,
12	like a maiden name?
13	A I was married prior. That last name was
14	Kolczynski, and my maiden name was Kovach.
15	Q Could you spell those for the court
16	reporter?
17	A Kolczynski is K-O-L-C-Z-Y-N-S-K-I; Kovach,
18	K-O-V, as in Victor, A-C-H.
19	Q Miss Taylor Mrs. Taylor, my name is
20	David Sar. I'm an attorney at the law firm of
21	Brooks, Pierce, McLendon, Humphrey & Leonard. I
22	live in Greensboro North Carolina, which is where my
23	law firm is located. In this matter, I represent
24	Dazzle Up, LLC.

```
1
          Α
               It's the official registration of the
 2
     trademark that I have filed back any, I think, '04.
 3
               And how did it come to be that you filed
     for this trademark in '04 when it listed Lawrence
 4
 5
     Taylor as the owner of the trademark?
               I originally filed it, and I don't
 6
 7
     remember if it was in my name or both of our names;
 8
     and then I had it transferred to him. It is more of
 9
     an opportunity as a veteran-owned, minority-owned
10
     business. And I probably could have done that more
11
     on the corporate side but that was my thought back
12
     then.
13
               Gotcha. And who was the -- was anyone
14
     else involved in this business besides you and your
15
     husband?
16
          Α
                    It was really just me. He didn't do
               No.
17
     too much. He was a silent partner.
18
               At the time he was not yet your husband;
     is that correct?
19
20
          Α
               That's correct.
21
               When did you all get married?
          0
2.2
               In 2010.
          Α
23
          0
               Was he both a veteran-owned and minority-
24
     owned component of the business?
25
          Α
               Yes.
```

```
Q
             Who actually operated the business, you or
1
2
   he?
3
             I did.
        A
```

```
1
          Q
               Sure.
                      Did you set up any company for
 2
     Simply Southern?
 3
               I set up an LLC through the state of
 4
     Florida.
               But it was Simply Southern, and I don't
 5
     recall what year I did that.
 6
               Is it still an operational LLC?
          Q
          Α
               No.
 8
               When did it stop being operational?
 9
               I don't remember that date. It might have
          Α
10
     been included in the documents I sent you. I would
     have to refer back to that.
11
12
               MR. SAR: Let's have marked as the next
13
          exhibit, Exhibit 5.
14
               Warner, is it okay with you to have
15
          continuous numbering?
16
               MR. DELAUNE: I'm sorry. I was on mute.
17
          That's fine, David.
18
                     (Exhibit No. 5 was marked for
     identification.)
19
20
     BY MR. SAR:
21
               So Miss Taylor, I'm going to pass you
22
     what's just been marked as Exhibit 5. It's a
23
     stapled set of papers, which I believe is the
24
     scanned -- or it's a printout of scanned email you
25
     sent to me. Do you know what Exhibit 5 is?
```

```
Yes.
 1
          Α
 2
               Take a look at it and see if you can
 3
     independently assess what it is and please tell me
     what it is?
 4
 5
               The entire document or?
 6
          0
               Does this look like a printout of
     everything you sent me by email in response to this
 8
     subpoena?
 9
               Yes, it looks like everything.
10
          0
               Does looking at any of these pages refresh
11
     your memory such that you can answer my question
12
     about whether the LLC is currently an operational
13
     LLC?
14
          Α
               No, it's not in here.
15
               (Perusing document.) Oh, yes, it is.
16
               This was the -- I don't know if this was
17
     an original document. It was a 2005 annual report
18
     that I had filed. That was with the state of
19
     Florida. I don't see the date when that was
20
     cancelled.
21
               So just for the record, I believe you are
2.2
     looking at the next to the last page of Exhibit 5,
23
     it's a page which starts off "2005 Limited Liability
24
     Company Annual Report"; is that correct?
25
          Α
               Yes.
```

```
1
          Q
               So Miss Taylor, is it your belief that the
 2
     LLC was cancelled at some point by the Florida
 3
     Secretary of State?
 4
               I probably did not renew because at the
 5
     time we had lived in Charlotte, North Carolina.
               Do you remember if it wasn't renewed back
 6
          0
 7
     in the 2000s?
8
          Α
               It probably wasn't renewed. I would be
 9
     quessing.
               If this was '05, it could have been '06.
10
11
               Do you think it probably was 2005, 2006,
          0
12
     2007, that it was not renewed?
13
               It could have been, yes.
14
               Do you recall paying any annual fees to
15
     the State of Florida in connection with keeping up
16
     the company in 2006 or 2007?
17
               I know if I renewed, I would have paid a
18
     fee, but if it wasn't renewed, I didn't pay the fee.
19
     Originally, I paid an original fee. So I don't know
20
     the exact date. I could have gone another year with
21
     it. I don't know. This is something I would have
22
     to look up and look on line.
23
          0
               Do you think at most you would have kept
24
     it in place and renewed for a year or two after
25
     2005?
```

```
It's possible.
 1
          Α
 2
               So then by 2007, it would not have been
 3
     renewed; is that correct?
 4
          А
               It's possible.
 5
               Is that a ves or a no?
               I don't know because that would be
 6
          Α
 7
     quessing.
 8
               When did you -- did you move to North
 9
     Carolina after being -- after this time in 2005?
10
               I might have been there in 2004 or 2005.
          Α
11
     I don't remember the exact dates that we were in
12
     Charlotte.
13
               Can you tell me the sequence of where you
14
     lived with respect to Florida and North Carolina?
15
          Α
               I have been in Florida since I was a year
16
     old and we moved to Charlotte, it was either 2004 or
17
     2005. I want to say 2004, but I'm not positive.
18
     were there from June, possibly, of one of those
19
     years to November; and then my husband's job took
20
     him to Charleston, South Carolina, where we were
21
     there until 2006, possibly September 2006, and then
2.2
     we came back to Florida.
23
          0
               When you moved to North Carolina, is that
24
     when you discontinued having in place the LLC from
25
     Florida?
```

```
1
          Α
               Possibly not. I mean, if I moved to
 2
     Charlotte in 2004 and I still had this in 2005, it's
 3
     possible that the renewal came up in 2006 at the
     beginning and I wasn't anticipating coming back, so
 4
 5
     I didn't renew it. I'm not sure. I would have to
 6
     look at the date that it didn't renew, and I just
     don't remember.
8
               Okay. Is it your testimony, Miss Taylor,
 9
     that at some point in connection with your move to
10
     North Carolina and the move to South Carolina that
11
     at some point the LLC was no longer renewed?
12
          Α
               Yes.
13
               And the moves to North Carolina occurred
14
     in the 2004/2005 time period and then to South
15
     Carolina in 2006; is that correct?
16
          Α
               Yes.
17
               So then the LLC would not have been
     renewed in approximately 2004, 2005 or 2006; is that
18
19
     correct?
20
          Α
               Possibly.
```

11 Did you ever operate a retail store? 12 I did not operate a retail store but I had 13 signed a lease with a company called Blackline at 14 one time in Charlotte, North Carolina. And I never 15 was able to go in and put products into what kiosk 16 because we were moving. 17 Did you ever operate a computerized 18 on-line ordering service? 19 Α I had worked on getting the website up and 20 running for the computerized service, and I was 21 having just issues with back-end problems. 2.2 didn't -- I wasn't able to sell things on-line. 23 Were you ever able to sell things on-line? 24 No. I was gearing up to try and get the 25 website back up and running. I had even had to hire

```
somebody to hire the back end. I can do a lot of
1
   front end stuff and design. I'm not a programmer.
   So I was having a lot of problems with that, and I
3
4
   would have had to put some money into getting the
5
   back end going. I did have the website up but you
   couldn't order from it.
6
```



```
1
     sold on eBay, what was the volume sales that you
 2
     had?
 3
               Oh, it was minimal.
               Like what does "minimal" mean?
 5
          Α
               I didn't order in great quantities because
 6
     I didn't have the space, and I didn't have the
 7
     rental space. So, I would say -- I couldn't even
8
     guess.
 9
               Do you want a dollar figure of
10
     something -- of a group of things I would order? I
11
     need clarification on the volume.
12
               Sure. So in a given year, how much would
13
     your total sales have been for the eBay on-line
14
     sales under Simply Southern or Simply Southern Home?
15
               I would say back in 2004 is when I really
16
     had started selling a lot of things on eBay.
17
     from 2004 maybe up to 2010 it was only a few hundred
18
     dollars a year.
```

```
Did someone place the order to you and
 8
     then you would purchase the product they had
 9
10
     ordered; or, would you order the product and have it
     in inventory hoping that someone would then buy it
11
12
     from you?
13
               I would order certain products that I
14
     liked, and then I would go to sell them on eBay.
```

```
2
               What about after 2010? What were your
 3
     sales through eBay under Simply Southern or Simply
     Southern Home?
 4
 5
               I probably didn't do a lot with eBay in
 6
     2010, and that was just because my husband had gone
     off to Afghanistan and I was trying to get my
     family -- it was just me and my daughter, and I
 8
 9
     homeschool her, as well. So some things started to
10
     get in the way at that time.
11
               So then by 2010, at some point during the
12
     year, you stopped selling on eBay; is that correct?
13
               I would have to -- you can probably
14
     subpoena records from eBay. I don't know the exact
15
     dates, but 2010/2011 time frame.
16
               So then by 2011, by the end of 2011, you
17
     had stopped -- is it correct to say you had stopped
18
     selling on eBay under Simply Southern?
19
          Α
               I stopped selling probably the primitive
20
     type items, but then I had commingled some personal
21
     items in there that were still under the Simply
2.2
     Southern name, but they wouldn't have been for the
23
     company.
24
          0
               What sorts of personal items were you
25
     selling?
```

```
1
          Α
               Clothing, kid's shoes, whatever was around
 2
     the house, possibly.
 3
               If you look at the Trademark Registration
 4
     Certificate you have in front of you, Exhibit 1,
 5
     were there any items listed in that description of
 6
     services that you sold after 2011?
               If I had some items that I had ordered
     from a company. I had a clock. I had ordered a
 8
 9
     couple of wooden-style primitive trash buckets and
10
     laundry baskets. I had a deacon's bench that I had
11
     ordered. And those would have been after because I
12
     wouldn't have sold those on eBay; they were too big
13
     items to do that with. And I sold them during
14
     neighborhood sales that I had. And I did that
15
     probably up through, I'm guessing, 2013.
16
               When you sold those items, the clock,
17
     primitive items, the deacon's bench, and when you
18
     sold them through neighborhood sales, did you use
19
     the Simply Southern name in connection with those
20
     neighborhood sales?
21
               I had my tag on them.
```

```
3
               I see.
                       In the middle of the second
 4
     paragraph, do you see the sentence, which starts
 5
     "moreover," where it says, "Moreover, we have
 6
     researched your use of that name and it appears to
     us to be abandoned"; do you see that?
8
               Yes, I see that.
 9
               At the point in time of this letter in
10
     2015, was it true that you did not have a website?
11
               No, I think the website was on the
     Internet, but you couldn't order from it because the
12
13
     back end wasn't working. So operational, no.
14
     was physically out in the Internet, but it wasn't
15
     operational.
```

```
5
          Q
               When you say the neighborhood sales that
 6
     you did, that you have already testified about, what
     city were you in at the time?
               Viera, Melbourne.
 8
 9
               Melbourne, Florida?
10
               Melbourne, Florida, yes.
          Α
11
          0
               Were you aware of anyone confusing your
12
     Simply Southern with jewelry or costume jewelry
13
     brand?
14
          Α
               No.
15
               Were aware of anyone ever confusing your
16
     use of Simply Southern with any other use of Simply
17
     Southern by someone else?
18
               I'm not aware of someone having confusion
19
     like that.
20
               Did you ever license anyone else to use
21
     Simply Southern?
2.2
          Α
               No.
23
          Q
               Did you ever authorize anyone else to use
24
     of Simply Southern?
25
          Α
               No.
```

```
1
     BY MR. SAR:
               Miss Taylor, I'm passing you Exhibit 10;
 3
     do you know what Exhibit 10 is?
 4
               It indicates that it's a Trademark,
 5
     Service Mark Statement of Use. And this could have
 6
     been in response to the Notice of Abandonment.
               It look like it may have been e-signed by
 8
     Lawrence Taylor in 2007; do you know if that is
 9
     accurate or did you handle this filing?
10
          Α
               I would have handled that filing.
               So you even though it says it looks like
11
          0
12
     it's his typed name in between slashes, you actually
13
     would have typed that in?
14
          Α
               T did.
15
               Would you look at the last page of Exhibit
16
     10?
17
               (Complies.) Yes.
          Α
18
               What is this last page?
19
          Α
               It was a brochure that I had been working
20
     on for items that I was going to sell.
                                              There was a
21
     way that it folded.
2.2
               That was going to be my question.
                                                   Is this
23
     one of those, like, tripartite, three-folded
     brochures, front and back?
24
25
          Α
               Yes.
```

```
1
          Q
               Okay.
                      Is this an actual copy of one of
 2
     the actual brochures or was this something on a
 3
     computer file that would have been used for a
     brochure?
 4
 5
          Α
               Well, I created it using a computer file
 6
     and then I printed some and had them; but this was
     going to be more when I was looking for rental space
 8
     and be able to hand out my brochures. So, it was
 9
     more to be printed and used as a tri-fold.
10
          0
               Did you ever end up having it printed and
11
     distributing these brochures?
12
               I would have done the printing, but I had
13
     not distributed the brochures. My thought process
14
     was trying to get to some retail space or craft fair
15
     space to where I would have those brochures laid out
16
     on the table.
               So I'm clear, did you ever distribute the
17
18
    brochures?
               I didn't.
19
          Α
20
               This last page lists the address as
          0
21
     Co-Coa, Florida?
2.2
          Α
               Cocoa.
23
          0
               Cocoa, Florida.
24
               Is that where you were living at the time?
25
               Yes, that's the address we moved into when
          Α
```

```
1
     we came back from South Carolina.
               Is the address listed as a home address or
 3
     is it some other?
               That's a home address.
          Α
 5
               It says, "Coming soon, www.simplysouthern
 6
     home.com."
               Was www.simplysouthernhome.com operational
     at the time of this brochure's filing in 2007?
8
 9
          Α
               No. Otherwise, it couldn't say, "coming
10
     soon."
     BY MR. SAR:
16
17
               Miss Taylor, I'm passing you Exhibit 11.
     Do you know what Exhibit 11 is?
18
19
          Α
               It says, "Combined Declaration of Use
20
     Incontestability." I don't know what this is.
               On Page 3, it looks like it has an
21
22
     e-signature for Lawrence Taylor?
23
          Α
               Yes.
24
               Do you think he filed this or did you file
25
     this for him?
```

```
I filed it.
 1
          A
               And do you recall filing this in December
     of 2012 for him?
 3
               That's what it shows that it was signed.
          Α
 5
     So, I don't recall doing it, but I obviously did it.
13
               And your website was not taking orders as
     of this point in time, correct?
14
               2012, no.
15
          Α
```

```
1
          Q
               Miss Taylor, earlier you mentioned clocks,
 2
     primitive items and a deacon's bench that were sold
 3
     through neighborhood sales.
 4
               Were those items that you had purchased or
 5
     obtained for the purpose of resale or had you just
 6
     obtained them personally and then chose to sell them
 7
     later?
 8
          Α
               For the purpose of resale.
 9
          0
               Okay.
10
               And there may have been many other items.
11
     Those are the ones that I remember.
12
               How many clocks were there?
          0
13
          Α
               I ordered one clock.
14
          Q
               There was one deacon's bench, as well.
15
                     And those were from a company called
          Α
               Yes.
     Cody Road.
16
17
               How do you spell that?
          0
18
          Α
               C-O-D-Y, R-O-A-D.
19
               Was there some sort of neighborhood event
20
     going on for which you thought you could sell it?
21
               The neighborhood just puts on sales. We
2.2
     live in a neighborhood that you can only sell things
23
     at certain times. You can't just arbitrarily have a
24
     sale.
            It's a gated community. So they open the
25
     gates during certain times, and there is a park that
```

```
1
    people will go and sell things at. Some fundraisers
 2
     will be out there.
 3
               Okay. Are they regularly scheduled sales
     like a spring flea market or something?
 4
 5
          Α
               Yes, they are usually twice a year.
 6
               Was that the neighborhood sale that you
          Q
 7
     were referencing earlier when you said you sold
8
     items, the clock, the primitive items and deacon's
 9
     bench at the neighborhood sales?
10
          Α
               Yes.
11
          Q
               Were they all through the same gated
12
     community neighborhood sale?
13
          Α
               Yes.
```

```
Right. Did that document accurately
reflect the services that you were offering under
the Simply Southern mark?
         Well, it accurately reflected some of the
     Α
items that I had sold under that name. I wasn't
```

21

22

23

24

```
1
    really providing a service.
              You weren't selling on eBay at the time?
2
3
              Yes. But I consider a service more of a
   physical service of somebody, not selling. So, yes,
4
5
    I did sell barn stars. I had sold some wreaths, I
6
   believe.
         Q
              Okay. Why was that document prepared?
8
              This was going to be used as a tri-fold
9
   brochure for local selling.
```

```
And if someone would have gone to your
website, even though it was not perhaps a fully
functional e-commerce site, would such a prospective
customer been able to call you and say, I like this
item I would like to buy it from you?
          I'm not sure I listed the phone number.
     Α
```

20

21

22

23

24

```
9
                         REDIRECT EXAMINATION
10
     BY MR. SAR:
11
               Miss Taylor, Mr. DeLaune asked you about
12
     your website during the time period 2004 to 2010 and
13
     whether there was contact information, whether or
14
     not someone could have called and placed an order.
15
     Let me ask you: Did anybody ever call or otherwise
16
     contact you because of the website and place an
17
     order?
18
          Α
               No. And I do have to clarify that because
     2004 to 2010, I'm not sure the website was up. I
19
20
     think I did that later.
21
          Q
               Okay.
22
               And I don't know the exact date that it
          Α
23
     was on the Internet. I think in 2008 I had it
24
     designed but I'm not sure it was -- there wasn't any
25
     back end to that. And at some point in time, I had
```

```
1
     to have someone else come in and redo it to put it
 2
     on some sort of e-commerce site and that is where
 3
     the back end didn't work at all. But that might
     have been after 2010.
 4
 5
               MR. SAR:
                         I have nothing else.
 6
               MR. DELAUNE: Nothing else for me.
                         Thank you very much, Miss
               MR. SAR:
          Taylor. We're done.
8
 9
               THE COURT REPORTER: Are we ordering the
10
          transcripts?
11
               MR. SAR:
                        Yes, I want to get a copy of
12
          both depositions.
13
               Miss Taylor, do you to get a copy and to
14
          review it and have a chance to make any
15
          corrections that you feel are appropriate and
16
          to sign off that it was accurately recorded?
17
               THE WITNESS: Yes.
```

1	CERTIFICATE OF OATH
2 STATE OF FLORIDA )	· ·
3	COUNTY OF BREVARD )
4	I, Alexa C. Brickweg, Florida Professional
5	Reporter, Notary Public State of Florida,
6	certify that CATHERINE TAYLOR personally
7	appeared before me on this 23rd day of August
8	2016 and was duly sworn.
9	Personally Known
10	Represented by Counsel
11	Produced I.DX
12	
13	
14	
15	Alexa C. Brickweg, FPR
16	Notary Public and State of Florida at Large Notary Certificate #CC 860189
(My Commission Expires: 8-7-19)	(My Commission Expires: 8-7-19)
18	
19	
20	
21	
22	
23	
24	
25	

1	CERTIFICATE OF REPORTER
2	STATE OF FLORIDA ) COUNTY OF BREVARD )
3	COUNTI OF BILLVAILD )
4	I, Alexa C. Brickweg, Florida Professional
5	Reporter, do hereby certify that I was
6	authorized to and did stenographically report
7	the deposition of CATHERINE TAYLOR; that a
8	review of the transcript was requested; and
9	that the foregoing transcript, pages 1 through
10	59, is a true record of my stenographic notes.
11	I FURTHER CERTIFY that I am not a
12	relative, employee, or attorney, or counsel of
13	any of the parties, nor am I a relative or
14	employee of any of the parties' attorney or
15	counsel connected with the action, nor am I
16	financially interested in the action.
17	DATED this 31st day of August 2016.
18	alleta C. prickenego
19	<i></i>
20	Alexa C. Brickweg, FPR Florida Professional Reporter
21	riorida rioressionar Reporter
22	
23	
24	
25	

1	WITNESS NOTIFICATION LETTER
2	7
3	August 31, 2016
4	Catherine Taylor 6494 Trieda Drive
5	Melbourne, Florida 32940 taycat@me.com
6	Re: SIMPLY SOUTHERN FINE ARTS AND HOME DECOR, LLC
7	U.S. Legal Support Job No.: 1456600
8	Dear Ms. Taylor,
9	The transcript of the above-referenced proceeding has been prepared, and a courtesy copy is enclosed here for your review.
11 12	Any corrections you wish to make to the transcript should be made on the errata sheet. Please do not write on the transcript itself.
13 14 15	Please complete review of your transcript within a reasonable time and return the errata sheet to our offices. You need not return the entire transcript; a self-addressed envelope is enclosed for your convenience.
16	
17	Very truly yours,  Alexa C. Buckweg
18	Alexa C. Brickweg, FPR Florida Professional Reporter
19	U.S. Legal Support, Inc. 20 North Orange Avenue
20	Suite 1209 Orlando, Florida 32801
21	407-649-9193
22	
23	
24	
25	

```
1
       IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
        BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD
 2
            Opposition No. 91224533
            Application Serial No. 86/450,713
 3
 4
            Counterclaim Cancellation Petition
            Registration No. 3,335,887
 5
 6
     SIMPLY SOUTHERN FINE ARTS
     AND HOME DECOR, LLC,
 7
 8
              Opposer/Registrant,
 9
     v.
10
     DAZZLE UP, LLC,
11
              Applicant/Counterclaim
              Petitioner.
12
13
              DEPOSITION OF LAWRENCE TAYLOR
14
              Taken on Behalf of the Applicant
              Counterclaim Petitioner
15
16
              August 23, 2016
17
              9:00 a.m. - 9:30 a.m.
18
              GrayRobinson,
              1795 W. NASA Blvd
19
              Melbourne, FL 32901
20
21
     Reported By:
     Alexa C. Brickweg, FPR
22
     Notary Public, State of Florida
     U.S. Legal Support
23
     20 North Orange Avenue
     Suite 1209
24
     Orlando, Florida 32801
     Melbourne Office Job # 1456600
25
```

1	APPEARANCES
2	
3	FOR THE OPPOSER/REGISTRANT
4	WARNER J. DELAUNE, ESQUIRE (Telephonically)
5	Baker Donelson Bearman Caldwell & Berkowitz, P.C. 450 Laurel Street
6	Chase North Tower, 20th Tower Baton Rouge, LA 70801
7	(225) 381-7000 wdelaune@bakerdonelson.com
8	
9	
10	FOR THE APPLICANT/COUNTERCLAIM PETITIONER
11	DAVID W. SAR, ESQUIRE
12	BROOKS, PIERCE, McLENDON HUMPHREY & LEONARD, LLP Post Office Box 26000
13	Greensboro, NC 27420-6000 (336)-373-8850
14	dsar@brookspierce.com
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

1	INDEX OF PROCEEDINGS
2	DEPOSITION OF LAWRENCE TAYLOR
3	PAGE NO.
4	Direct Examination by Mr. Sar5
5	Cross Examination by Mr. DeLaune27
6	Certificate of Oath29
7	Certificate of Reporter30
8	Witness Notification Letter31
9	Errata Sheet32
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

1	INDEX OF EXHIBITS
2	PAGE NO.
3	1 Certification of Registration7
4	2 Trademark Assignment Agreement12
5	3 Letter from Daigle Fisse & Kessenich In Re: Simply Souther Trademark18
6	In Ne. Simply Souther Hademark
7	4 Subpoena24
8	(Reporter's Note: Exhibits 1 through 4 are
9	referenced in the deposition of Catherine Taylor
10	taken on August 23, 2016.)
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

```
1
     WHEREUPON,
 2
                       LAWRENCE TAYLOR,
 3
     acknowledged having been duly sworn to tell the
     truth and testified upon his oath as follows:
 4
 5
               THE WITNESS: So help me God.
 6
                   DIRECT EXAMINATION
 7
     BY MR. SAR:
8
               Mr. Taylor, my name is David Sar. I'm an
 9
     attorney for Brooks, Pierce, McLendon, Humphrey &
10
     Leonard located in Greensboro, North Carolina. I
11
     represent a company from North Carolina by the name
12
     of Dazzle Up, LLC, and you are here for your
13
     deposition.
```

```
7
     BY MR. SAR:
 8
               So Mr. Taylor, this Exhibit 1, the
 9
     Certificate of Registration, is this a copy of the
10
     registration certificate for your words "Simply
11
     Southern"?
12
               Yes, it is.
          Α
13
               And this on the third page, it says
14
     registration No. 3,335,887, doesn't it, in the upper
15
     right?
16
          Α
               Yes, it does.
17
               Mr. Taylor, this lists you personally as
18
     the owner of this trademark registration; is that
19
     correct?
20
               That's correct.
          Α
21
               The registration certificate also lists
2.2
     the services for which this trademark is registered;
23
     is that correct?
24
          Α
               Yes, it does.
25
               And those services are listed as, and I'm
          Q
```

```
1
     going to read them here, but please tell me if I'm
 2
     getting this right. They are listed, aren't they,
 3
     retail and computerized on-line ordering services,
 4
     featuring home furnishings, wall accessories,
     candles, tableware, housewares, glasswares, floral
 5
     wreaths, wall shelves, benches, chairs, upholstered
 6
     furnishings, clocks, wall artwork, primitive
 8
     notecards, stationary, primitive dolls, wood
 9
     figurines, pottery, baskets, pillows, rugs and dried
10
     florals; is that what it says?
11
          Α
               That is correct.
12
               So Mr. Taylor, those are all ordering
13
     services; is that correct?
14
          Α
               Yes, sir.
15
               What's an ordering service?
          0
16
          Α
               That's where there is no actual brick and
17
     mortar storefront. From my understanding, because I
18
     was just a silent partner in this with my wife, she
     was just using other on-line services to affect
19
20
     sales through her website.
               So then does the retail and computerized
21
22
     on-line ordering services mean that she had a
23
     website, she obtained the products from other people
24
     and when an order came in, she obtained the product
     and then sold it to whoever had ordered it on line?
25
```

```
1
          Α
               Correct.
               Is there anything else meant by retail and
     computerized on-line ordering services other than
 3
 4
     that?
 5
              Not that I know of, sir.
 6
               Okay. Mr. Taylor, I think you just sort
          Q
     of the presaged this, my next question, but were you
 8
     the one that provided the services under the Simply
 9
     Southern mark?
10
               No, sir, I was not.
          Α
```

```
So, did you give Catherine permission to
16
17
     use the Simply Southern name in connection with this
18
     business?
19
               Yes, I did.
          Α
20
               Was it a verbal permission or written?
          Q
21
               I can't honestly say. It is just, "Here,
     sign this. I'm putting a trademark in your name."
22
23
               Okay. And so, for the trademark
          Q
24
     application filings, did she handling the filings?
25
               Yes, she did.
          Α
```

```
1
         Q
              Did you review what was filed?
2
         Α
              Yes.
3
              And you were okay with what she was
         Q
4
    filing?
5
         Α
              I was fine with what she was doing.
6
         Q
              Mr. Taylor, besides your wife, did any
   other person or entity get involved in your -- this
   Simply Southern business?
8
9
         A
              Not that I'm aware of, sir.
```

```
Mr. Taylor, were sales made in connection
     Q
with the Simply Southern business?
         Like I say again, I'm not aware. This
     Α
operation is handled by Catherine, completely.
```

22

23

24

In the middle of that paragraph, do you see the sentence where it states "moreover we have researched the use of that name, and it appears to us to be abandoned"? Yes. Α Do you have any reason to agree or

20

21

22

23

24

```
1
     disagree with that sentence?
 2
               Like I say, this was Catherine's business.
               Mr. Taylor, what was your understanding of
 3
 4
     the business that you had involving Simply Southern
 5
     with your wife? What was the nature of the
 6
     business?
               Nature?
          Α
               Yeah.
 8
          0
 9
               More or less I'd be providing, I guess,
10
     some type of financial stability for her; if she
11
     needed to purchase something, I would just purchase
12
     it.
13
               Got it.
                        So you were providing the
14
     financing for the business, and she was actually
15
     running the business?
16
               Yes, she was actually running the
17
     business.
18
               Was she the one who made decisions about
19
     what name to put the business under?
20
          Α
               Yes.
21
               Do you know how the name Simply Southern
2.2
     was adopted?
23
          Α
               No.
24
               Do you know when it was adopted?
          0
25
          Α
               No.
```

```
Q
             These are all questions for Catherine,
1
2
   correct?
3
        A
             Yes.
```

```
How much did the business take in a
 4
          Q
     typical year in terms of revenues?
 5
 6
          Α
               No idea.
               Do you know anything about the business's
 8
     revenues?
 9
          Α
               No, sir.
10
               Do you know anything about whether the
11
     business was profitable?
12
          Α
               No, sir.
13
               Do you know whether the business engaged
14
     in any marketing or advertising?
15
               No, sir.
          Α
16
               Do you know anything about where the
17
     customers were located?
18
          Α
               No, sir.
19
               Was this business your wife's full-time
20
     occupation?
```

```
17
               The Simply Southern was not your
18
     full-time business was it?
19
          Α
               No, it was not.
20
               What had been your full-time occupation
21
     during this 10-year run from 2004 to now?
22
               2004 to now, aerospace tech engineer.
23
     Like I say, right now I'm a traveling engineer for
24
     Lockheed Martin.
25
               Did you have any involvement with the
          Q
```

```
1
     trademark application that became the registration?
 2
               To be honest with you, I don't even
 3
     remember signing for the registration of the
     trademark. I don't even remember. I don't remember
 4
 5
          If it crossed in front of me, it was just,
 6
     "Here sign this." And I signed it. And that was
     the end of it.
               Did you have any communications with your
8
 9
     wife about the negotiations to sell the trademark
10
     registration?
11
          Α
               No.
12
               She handled that completely?
          0
13
          Α
               She handled that completely.
14
          Q
               She also handled completely the trademark
15
     application, correct?
16
          Α
               Yes.
```

```
1
                       CERTIFICATE OF OATH
2
    STATE OF FLORIDA )
    COUNTY OF BREVARD )
3
4
             I, Alexa C. Brickweg, Florida Professional
5
         Reporter, Notary Public State of Florida,
6
         certify that LAWRENCE TAYLOR personally
7
         appeared before me on this 23rd day of August
8
         2016 and was duly sworn.
9
         Personally Known_____
         Represented by Counsel_____
10
11
         Produced I.D.___X_
12
13
14
15
         Alexa C. Brickweg, FPR
         Notary Public and State of Florida at Large
16
         Notary Certificate #CC 860189
         (My Commission Expires: 8-7-19)
17
18
19
20
21
2.2
23
24
25
```

1	CERTIFICATE OF REPORTER
2	STATE OF FLORIDA ) COUNTY OF BREVARD )
3	,
4	I, Alexa C. Brickweg, Florida Professional
5	Reporter, do hereby certify that I was
6	authorized to and did stenographically report
7	the deposition of LAWRENCE TAYLOR; that a
8	review of the transcript was requested; and
9	that the foregoing transcript, pages 1 through
10	28 is a true record of my stenographic notes.
11	I FURTHER CERTIFY that I am not a
12	relative, employee, or attorney, or counsel of
13	any of the parties, nor am I a relative or
14	employee of any of the parties' attorney or
15	counsel connected with the action, nor am I
16	financially interested in the action.
17	DATED this 27th day of August 2016.
18	
19	allega C. prickweg)
20	Alexa C. Brickweg, FPR Florida Professional Reporter
21	riorida rioressionar Reporter
22	
23	
24	
25	

1	WITNESS NOTIFICATION LETTER
2	7
3	August 31, 2016
4	Lawrence Taylor 6494 Trieda Drive Melbourne, Florida 32940
5	taycat@me.com
6	Re: SIMPLY SOUTHERN FINE ARTS AND HOME DECOR, LLC
7	U.S. Legal Support Job No.: 1456600
8	Dear Mr. Taylor,
9	The transcript of the above-referenced proceeding has been prepared, and a courtesy copy is enclosed here for your review.
11 12	Any corrections you wish to make to the transcript should be made on the errata sheet. Please do not write on the transcript itself.
13 14 15	Please complete review of your transcript within a reasonable time and return the errata sheet to our offices. You need not return the entire transcript; a self-addressed envelope is enclosed for your convenience.
16	
17	Very truly yours, Alexa C. Brickweg
18	Alexa C. Brickweg, FPR Florida Professional Reporter
19	U.S. Legal Support, Inc. 20 North Orange Avenue
20	Suite 1209 Orlando, Florida 32801
21	407-649-9193
22	
23	
24	
25	

# **EXHIBIT 2**

"Redline" Comparison of

**Prior Counterclaim** 

to

**Applicant's Amended Counterclaim/Petition for Cancellation** 

# IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

	)	
SIMPLY SOUTHERN FINE ARTS	)	
AND HOME DÉCOR, LLC,	)	Opposition No. 91224533
Opposer/Registrant,	)	Application Serial No. 86/450,713
	)	
v.	)	Counterclaim Cancellation Petition
	)	Registration No. 3,335,887
DAZZLE UP, LLC,	)	
Applicant/Counterclaim	)	
Petitioner.	)	
	)	

## APPLICANT'S AMENDED COUNTERCLAIM/PETITION FOR CANCELLATION

Dazzle Up, LLC ("Applicant"), by and through undersigned counsel, and pursuant to 37 C.F.R. § 2.107 and TBMP §§ 313 & 315, hereby provides its amended counterclaim/petition for cancellation as follows.

Dazzle Up, LLC, a limited liability company organized and existing under the laws of the State of North Carolina, with a principal place of business located at 4300 Waterleaf Ct., Greensboro, North Carolina 27410 (hereinafter "Applicant", "Petitioner" or "Dazzle Up"), believes it has been or will be damaged by the existence of Registration No. 3,335,887 for SIMPLY SOUTHERN (the "Registration"), is also the applicant for application Serial No. 86/450,713 which has been opposed on the basis, in part, of the Registration, and hereby asserts a counterclaim petitioning for the cancellation of the Registration, by and through counsel, pursuant to 15 U.S.C. § 1064(3) and TBMP § 313.

The grounds for this cancellation counterclaim are as follows:

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- Dazzle Up is a limited liability company organized and existing under the laws of the State of North Carolina, with a principal place of business located at 4300 Waterleaf Ct., Greensboro, North Carolina 27410.
- 2. Dazzle Up is the applicant for application Serial No. 86/450,713 which has been opposed by Simply Southern Fine Arts and Home Décor, LLC which has now filed an amendment reciting that its name is Simply Southern Fine Art and Home Décor, LLC ("Opposer") on the basis, in part, of the Registration.
- Opposer has alleged in its First Amended Notice of Opposition that it is a limited liability company formed under the laws of the State of Louisiana. Upon information and belief, Opposer has mis-identified itself.
- 4. Opposer claims ownership of the Registration in its First Amended Notice of Opposition. Opposer cites the Registration as a basis, in part, for its opposition to Dazzle Up's application Serial No. 86/450,713.
- Upon information and belief, Simply Southern Fine Art and Home Décor, LLC ("SSFAHD") is a limited liability company organized and existing under the laws of the State of Louisiana.
- 6. SSFAHD is the last listed owner of record for the Registration shown on the online TSDR records of the United States Patent and Trademark Office.
- As shown on the on-line records of the United States Patent and Trademark Office,
   SSFAHD was purportedly assigned the Registration on May 19, 2015.
- Opposer requested an extension of time to file its Notice of Opposition on May 26,
   2015.

- 9. The Registration No. 3,335,887 is for the mark SIMPLY SOUTHERN for "Retail and computerized online ordering services featuring home furnishings, wall accessories, candles, tableware, housewares, glasswares, floral wreaths, wall shelves, benches, chairs, upholstered furnishings, clocks, wall artwork, primitive notecards, stationery, primitive dolls, wood figurines, pottery, baskets, pillows, rugs, dried florals," in international class 035.
- 10. As reflected by the on-line records of the United States Patent and Trademark Office, the most recent prior owner of the Registration was Lawrence Taylor ("Taylor"), an individual who provided an address in Melbourne, Florida.

#### Abandonment

- 11. Upon information and belief, Taylor, or another prior owner of the Registration, ceased using with no intention to resume use of, and otherwise abandoned, the use of SIMPLY SOUTHERN for all, or some, of "Retail and computerized online ordering services featuring home furnishings, wall accessories, candles, tableware, housewares, glasswares, floral wreaths, wall shelves, benches, chairs, upholstered furnishings, clocks, wall artwork, primitive notecards, stationery, primitive dolls, wood figurines, pottery, baskets, pillows, rugs, dried florals."
- 12. Upon information and belief, Taylor, or another prior owner of the Registration, failed to use SIMPLY SOUTHERN for all, or some, of "Retail and computerized online ordering services featuring home furnishings, wall accessories, candles, tableware, housewares, glasswares, floral wreaths, wall shelves, benches, chairs, upholstered furnishings, clocks, wall artwork, primitive notecards, stationery, primitive dolls, wood figurines, pottery, baskets, pillows, rugs, dried florals," for at least three consecutive years.
- 13. The Registration was abandoned, in part or in whole, within the meaning ifof 15 U.S.C. § 1064(3) & 1127.

- 14. The Registration should therefore be cancelled, in part or in whole, due to abandonment.
- 15. Dazzle Up has been damaged and will continue to be damaged if the Registration is permitted to remain on the Principal Register, including because the Registration has been cited by Opposer as a basis for its opposition to Dazzle Up's application Serial No. 86/450,713.

### Fraud

- 16. Dazzle Up incorporates by reference and re-alleges herein paragraphs 1 through 15.
- 17. The application which became the Registration was filed on February 23, 2004 by Catherine Kolczynski, for a company representing itself in its application as Simply Southern, LLC, organized under the laws of the United States.
- 18. Mrs. Kolczynski's deposition testimony confirmed that the applicant company was actually a Florida company and that the company was cancelled and not renewed sometime between 2005 and 2007. (C. Taylor Dep. pp. 11:1-15:20.) A copy of excerpts of the sworn deposition of Catherine Taylor f/k/a Catherine Kolczynski is attached as Exhibit A and referred to herein as "C. Taylor Dep."
- 19. According to the assignment recorded at Reel/Frame 3219/0867 of the United States Patent and Trademark Office, the trademark application was assigned to Lawrence Taylor, an individual, on December 31, 2005.
- 20. Mr. Taylor testified that he never provided any services under the SIMPLY SOUTHERN mark. (L. Taylor Dep. p. 10:6-10 ["Q: ... were you the one that provided the services under the Simply Southern mark? A: No, sir, I was not."].) Nor was he aware of any sales made in connection with the Simply Southern business. (L. Taylor Dep. p. 16:22-25 [Q: Mr. Taylor, were sales made in connection with the Simply Southern business? A: Like I say again, I'm not

aware. This operation is handled by Catherine, completely."].) A copy of excerpts of the sworn deposition of Lawrence Taylor is attached as Exhibit B and referred to herein as "L. Taylor Depo."

- 21. Mr. and Mrs. Taylor testified that Mr. Taylor let Catherine Kolczynski, who later became his wife Catherine Taylor, run the Simply Southern business, completely handle the trademark application and even sign his name for him on trademark filings. (L. Taylor Dep. pp. 11:16-12:9, 16:22-25, 19:20-20:2, 20:16-21:3 & 23:4-21; C. Taylor Dep. pp. 46:17-47:5.) For substantial periods of time, Mr. Taylor was not in the country. Although not in the military at the time, he was, in his own words, an "aerospace tech engineer" from 2004 to 2010, often in Afghanistan. (L. Taylor Dep. p. 24:17-24.)
- 22. Mrs. Catherine Taylor testified that she actually operated the enterprise they called Simply Southern in the 2000s and that it was in Mr. Taylor's name because, as such, it could be characterized as a veteran-owned, minority-owned business. (C. Taylor Dep. pp. 8:3-12 & 23-25.)

  He was a "silent partner" for the business, in both of their words, both before they were married and then afterwards. (C. Taylor Dep. pp. 8:13-9:3; L. Taylor Dep. p. 9:17-20).
- 23. On June 21, 2007, a Statement of Use with Mr. Taylor's e-signature was filed asserting that he, or his related company or licensee, was using the mark SIMPLY SOUTHERN in commerce on or in connection with all services listed in the application or Notice of Allowance, namely with "retail and computerized online ordering services featuring home furnishings, wall accessories, candles, tableware, housewares, glasswares, floral wreaths, wall shelves, benches, chairs, upholstered furnishings, clocks, wall artwork, primitive notecards, stationery, primitive dolls, wood figurines, pottery, baskets, pillows, rugs, dried florals."
- 24. The Statement of Use included a "brochure" as a specimen and asserted that the specimen showed the mark as used in commerce and that the brochure was actually used.

- 25. The Statement of Use was filed under penalty of perjury.
- 26. The Statement of Use was false and fraudulent, as demonstrated by the Taylors' deposition testimony.
  - 27. Its falsity had several aspects, including the following.
- 28. First, the brochure filed as a specimen was not actually in use, contrary to the sworn representation. Mrs. Taylor testified: "A: I would have done the printing, but I had not distributed the brochures. .... Q: So I'm clear, did you ever distribute the brochures? A: I didn't." (C. Taylor Depo. p. 45:12-19.) Mrs. Taylor testified that while she had plans to lay out the brochures on tables at some retail space she might get or craft fair space, she never did. (*Id*.)
- 29. The representations in the Statement of use that the specimen was actually used and that it showed the mark used in commerce were false and fraudulent.
- 30. Second, the mark was not otherwise in use with the identified services as the identified services were not being rendered by any of the Taylors, any related company, their enterprise or any licensee.
- 31. The services were identified in the application as "retail and computerized online ordering services featuring [a variety of products]."
- 32. Mrs. Taylor's testimony was that they never rendered the ordering services, whether of the retail variety or the computerized online variety.
- 33. Mrs. Taylor testified that her enterprise never had a website through which orders could be made online. She testified:
  - Q: Did you ever operate a computerized on-line ordering service?

A: I had worked on getting the website up and running for the computerized service, and I was having just issues with back-end problems. So, I didn't – I wasn't able to sell things on-line.

Q: Were you ever able to sell things on-line?

A: No. I was gearing up to try and get the website back up and running.... I did have the website up but you couldn't order from it.

<u>...</u>

A: ... I think the website was on the Internet, but you couldn't order from it because the back end wasn't working. So, operational, no. It was physically out in the Internet, but it wasn't operational.

(C. Taylor Depo. pp. 16:17-17:6 & 29:9-15)

- 34. Although her enterprise had a static website advertising products, orders never could be placed and never could be taken through the website. Therefore, no online ordering service could be rendered, and no online service was ever sold.
- 35. Mrs. Taylor even testified in response to questioning by Opposer's counsel that her website failed to list a phone number for consumers to call to place orders. She testified: "Q: And if someone would have gone to your website, even though it was not perhaps a fully functional ecommerce site, would such a prospective customer [have] been able to call you and say, I like this item I would like to buy it from you? A: I'm not sure I listed the phone number." (C. Taylor Depo. p. 55:20-25).
- 36. Further, Mrs. Taylor testified that no one ever called or contacted them to place an order due to the website. She testified: "Q: [Mrs.] Taylor, Mr. Delaune asked you about your website during the time period 2004 to 2010 and whether there was contact information, whether

or not someone could have called and placed an order. Let me ask you: Did anybody ever call or otherwise contact you because of the website and place an order? A: No." (C. Taylor Dep. p. 57:11-18.)

- 37. Mrs. Taylor additionally testified that their enterprise never operated a retail store, nor a retail store under the name SIMPLY SOUTHERN.
- 38. In response to the question "Did you ever operate a retail store," she answered "I did not operate a retail store . . . . " (C. Taylor Depo. p. 16:11-16.)
- 39. Mrs. Taylor testified that she signed a lease for a space one time in Charlotte, North Carolina, but she "was never able to go in and put products into what kiosk because we were moving." (C. Taylor Depo. p. 16:11-16.)
- 40. The enterprise therefore never provided the identified services of providing "retail and computerized online ordering services ..."
- 41. The phrase "retail and computerized online ordering services ..." refers to the provision of online ordering services, both retail and computerized, much like that provided by Amazon or eBay.
  - 42. Mr. Taylor, the Taylors and their enterprise never rendered such a service.
- 43. Mrs. Taylor testified that they neither licensed nor authorized anyone else to use SIMPLY SOUTHERN. (C. Taylor Dep. p. 37:20-25.)
- 44. Mrs. Taylor was also asked by counsel for Opposer whether the brochure filed as the specimen accurately reflected the services purportedly offered by the Taylors, and Mrs. Taylor answered that she was just selling some of the items, and that she "wasn't really providing a service." She instead sold "barn stars" and "wreaths." (C. Taylor Dep. pp. 53:21-54:6.)

- 45. In contrast to the identified services that were never rendered, Mrs. Taylor testified that she sold a few products on eBay under either the SIMPLY SOUTHERN or SIMPLY SOUTHERN HOME names. She explained that she would, on occasion, purchase products and then post them for re-sale on eBay. (C. Taylor Dep. p. 20:13-14 ["I would order certain products that I liked, and then I would go to sell them on eBay."].) However, selling on eBay is not the provision of "retail and computerized online ordering services."
- 46. A seller utilizing eBay's online marketplace to sell products she has already obtained is not herself rendering an online ordering service, rather the seller is utilizing eBay's online service.
- 47. The use of a putative mark for products sold through eBay in the way described by Mrs. Taylor is only, at most for the seller, the use of a mark for the goods being sold. It is not the use of the mark to identify any service. Indeed, in that instance, eBay not the product seller is the only entity actually providing the retail, online service that operates the website, displays the products for sale at the request of a seller, allows a buyer to signal a desire to purchase, and then processes the order including funds transfer.
- 48. Further, the Taylors' sales via eBay were, in Mrs. Taylor's words, "minimal" and "only a few hundred dollars a year" "from 2004 maybe up to 2010," with no eBay sales after the 2010/2011 time frame except for personal items, such as "clothing" and "kid's shoes." (C. Taylor Dep. pp. 18:25-19:18 & pp. 22:2-23:2.) This level of sales is token, sporadic and not substantially continuous, and not sufficient to establish use in commerce for a Statement of Use or Allegation of Use.

- 49. The SIMPLY SOUTHERN name was not used as a mark for the services identified in the application by Mr. Taylor or his related company or licensee, and thus the representations to the contrary in the Statement of Use was false.
- 50. Third, the identification of services subject to the Statement of Use included a listing of "featured" products that were never sold nor featured. The averment in the Statement of Use that the services featured such products was false and fraudulent.
- 51. The identification of services specifically stated that the services featured "home furnishings, wall accessories, candles, tableware, housewares, glasswares, floral wreaths, wall shelves, benches, chairs, upholstered furnishings, clocks, wall artwork, primitive notecards, stationery, primitive dolls, wood figurines, pottery, baskets, pillows, rugs, dried florals."
- 52. Mrs. Taylor, however, testified that the only items sold, even under her "minimal" sales on eBay, were "primitive items" consisting of barn stars, country-style curtains and wreaths.
- 53. The 2007 Statement of Use was false and fraudulent in its statement that the services featured "candles, tableware, housewares, glasswares, wall shelves, benches, chairs, upholstered furnishings, clocks, notecards, stationery, dolls, figurines, pottery, baskets, pillows, rugs [and] dried florals." Not only were no such services being provided, but such items were also not being provided or "featured" in the services. That representation otherwise was false.
- 54. Mrs. Taylor testified that much later, in between 2011 and 2013, she sold one clock, one bench, notepads and two wreaths at a neighborhood yard sale. These sales, of course, had not occurred when the 2007 Statement of Use was filed, also were not online, were not the provision of an ordering service, were not through a retail establishment, were not the rendering of a retail service, were "sporadic," and were mere token sales, in sufficient to show use of a service mark in commerce.

- 55. The Statement of Use was therefore false and fraudulent.
- 56. The Statement of Use included the specific false representations identified above.
- 57. The false representations were material to the registrability of the mark. Without the representations, the United States Patent and Trademark Office could not have validly granted the registration.
- 58. Mr. Taylor and/or his wife, who e-signed his name for him, knew of the falsity of the representations.
- 59. Mr. Taylor and/or his wife, who e-signed his name for him, made the false representations with the intention to deceive the United States Patent and Trademark Office and obtain a registration when one should not have been issued for the identified services.
- 60. On December 4, 2012, Mrs. Taylor filed a Combined Declaration of Use and Incontestability with Mr. Taylor's e-signature asserting that the mark SIMPLY SOUTHERN was is use in commerce on or in connection with all services listed in the registration, namely with "retail and computerized online ordering services featuring home furnishings, wall accessories, candles, tableware, housewares, glasswares, floral wreaths, wall shelves, benches, chairs, upholstered furnishings, clocks, wall artwork, primitive notecards, stationery, primitive dolls, wood figurines, pottery, baskets, pillows, rugs, dried florals." The filing further asserted that the mark had been continuously used in commerce for five (5) consecutive years after the date of registration and was still in use in commerce on or in connection with all services. The filing was made under penalty of perjury.
  - 61. This filing was false and fraudulent in a number of respects.

- 62. First, as described above, the mark was never in use with the identified services as the identified services were never rendered by any of the Taylors, any related company, their enterprise or any licensee.
- by 2012, even the eBay sales were not occurring. As Mrs. Taylor testified, they had no eBay sales after the 2010/2011 time frame except for personal items, such as "clothing" and "kid's shoes."

  (C. Taylor Dep. p. 18:25-19:18 & p. 22:2-23:2.) Such personal items are not within the identification of services in the Registration.
- 64. With respect to the sales between 2011 and 2013 of one clock, one bench, notepads and two wreaths at a neighborhood yard sale, those sales were not the provision of the services identified in the Registration. They were not the rendering of an ordering service, were not through a retail establishment, were not the rendering of a retail service, and were merely "sporadic" and token sales, insufficient to show use of a service mark in commerce, much less substantially continuous use in commerce.
- 65. Second, as with the Statement of Use, the identification of services subject to the Combined Declaration of Use and Incontestability included a listing of "featured" products that were never sold nor featured. The averment in the Combined Declaration of Use and Incontestability that the services featured such products was false and fraudulent.
- 66. The 2012 Combined Declaration of Use and Incontestability was false and fraudulent in its statement that the services featured "candles, tableware, housewares, glasswares, wall shelves, chairs, upholstered furnishings, stationery, primitive dolls, wood figurines, pottery, pillows, rugs, [and] dried florals." Not only were no such services being provided, but such items were also neither provided nor featured in the services. The representation otherwise was false.

- 67. Third, the 2012 Combined Declaration of Use and Incontestability was false and fraudulent in that it asserted that the mark had been continuously used in commerce for five (5) consecutive years after the date of registration on or in connection with all services, when in fact that assertion was false.
- 68. The Combined Declaration of Use and Incontestability included the specific false representations identified above.
- 69. The false representations in the Combined Declaration of Use and Incontestability were material to the continued registration of the mark. Without the representations, the United States Patent and Trademark Office would have cancelled the Registration and could not have accepted the Declaration of Incontestability.
- 70. Mr. Taylor and/or his wife, who e-signed his name for him, knew of the falsity of the representations.
- 71. Mr. Taylor and/or his wife, who e-signed his name for him, made the false representations with the intention to deceive the United States Patent and Trademark Office, avoid cancellation of the registration, and gain acceptance of the Declaration of Incontestability, when the Registration should have been cancelled.
- 72. The Registration should therefore be cancelled, in part or in whole, due to abandonment and any one or more of the instances of fraud.
- 73. Dazzle Up has been damaged and will continue to be damaged if the Registration is permitted to remain on the Principal Register, including because the Registration has been cited by Opposer as a basis for its opposition to Dazzle Up's application Serial No. 86/450,713.

WHEREFORE, Petitioner respectfully requests that this counterclaim/petition be sustained and that Registration No. 3,335,887 be cancelled, and also that Opposer's First Amended Notice

of Opposition proceeding be dismissed with prejudice and that Applicant's application be allowed	
to mature to registration 3,335,887 be cancelled,	 Formatted
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